



EXHIBITIONS - PAVILIONS - BUSINESS MEETINGS (B2B & B2C) - CONFERENCES AND DEBATES - VISIBILITY & MULTIFORM PARTNERSHIPS - ETC.

# BUSINESS MEETINGS (B2B & B2C)

Registration deadline: 30 May 2025

## YOUR DETAILS

COMPANY / ORGANISATION : \_\_\_\_\_  
 AREAS OF ACTIVITY : \_\_\_\_\_  
 CONTACT PERSON : \_\_\_\_\_ JOB TITLE : \_\_\_\_\_  
 ADDRESS : \_\_\_\_\_ NIU / VAT ID : \_\_\_\_\_  
 P. O. Box : \_\_\_\_\_ CITY : \_\_\_\_\_ COUNTRY : \_\_\_\_\_  
 PHONE : \_\_\_\_\_ MOBILE : \_\_\_\_\_  
 EMAIL : \_\_\_\_\_ WEBSITE : \_\_\_\_\_

## PRINCIPLE OF BUSINESS MEETINGS

The Business Rendez-Vous are organised by professionals on the basis of your request, with the aim of facilitating the establishment of new commercial relations or partnerships essential to the growth of your company. These Rendez-Vous are most efficiently organised in advance. You can also request them during the event from the Meetings Department. The Business Meetings are held in the Salon des Rencontres, an air-conditioned space adapted to business exchanges.

B2B (Company / Supplier - Partner Meetings): Each exhibitor benefits from 03 free B2B Business Meetings and then pays XAF 20,000 (€ 30) per additional appointment. This service is also open to visitors at a rate of XAF 50,000 (€ 75) per appointment.

B2C (Business-to-Consumer) meetings: The Meeting Service offers you B2C meetings in the form of small prospecting meetings. Based on your needs, we invite 10, 15 or even 20 companies, individuals or institutions to come and discover your product/service offering. Each B2C is organised from XAF 100 000 (€ 150)

## BUSINESS DESCRIPTION AND APPLICATION OF SERVICES/PRODUCTS (2 to 5 lines presenting the company, highlighting its strengths)

\_\_\_\_\_  
 \_\_\_\_\_

## CHARACTERISTICS OF THE COMPANY

TURNOVER (in FCFA) :  0 - 15 Millions  15 - 100 Millions  100 - 1 Billion  More than 1 Billion  
 WOKERS :  01 - 05 persons  06 - 20 persons  21 - 100 persons  More than 100 persons  
 ACTIVITIES AREA : \_\_\_\_\_  
 EXPORTATION AREA : \_\_\_\_\_

## WHAT ARE YOU LOOKING FOR ? (Importers, distributors, partners, subcontractors, others ...)

B2B \_\_\_\_\_  
 B2C \_\_\_\_\_

## WHAT ARE YOUR EXPECTATIONS? WHAT IS YOUR OBJECTIVE?

B2B \_\_\_\_\_  
 B2C \_\_\_\_\_

## WHAT ARE THE FUNCTIONS / PROFILES OF THE TARGETED INTERLOCUTORS?

\_\_\_\_\_  
 \_\_\_\_\_

## DO YOU WISH TO MEETING WITH SPECIFIC COMPANIES ? (List them below).

\_\_\_\_\_  
 \_\_\_\_\_

By signing this application, visitors accepts the General Terms and Conditions of the exhibition. All prices are VAT excluded. For Organisations or Companies that can't deal with VAT INCLUDED DOCUMENTS, We will add the VAT to the prices when processing your bill. The VAT RATE in Cameroon is 19,25%

Upon receipt of this form, an invoice is supplied.

Thank you for your cooperation

DATE

VENUE

NAME / SIGNATURE / STAMP